**Listener(s) / Situation:**

 **Point X / Destination:**



|  |
| --- |
| “When I’m finished my listener(s) will …       |

 Unstated (hidden) X:



|  |
| --- |
| Personal:      Business:       |

 **Listener’s Current Reality** (Facts, Assumptions):



|  |
| --- |
|       |

 **Revised Point X**



|  |
| --- |
| When I’m finished my listener(s) will …        |

 **Message** Visuals



|  |  |
| --- | --- |
|       |       |

 **Body** Visuals



|  |  |
| --- | --- |
| Question 1:      Answer:      Subpoint:      Question 2:      Answer:      Subpoint:      Question 3:      Answer:      Subpoint:      Question 4:      Answer:      Subpoint:      Question 5:      Answer:      Subpoint:       |       |

 **Opening**  Visuals



|  |  |
| --- | --- |
|       |       |

 **Closing**  Visuals



|  |  |
| --- | --- |
|       |       |